

**Bidvest Bank Limited**



**Bidvest Bank Limited**  
(Registration No. 2000/006478/06)

**PILLAR III Public Disclosure**

June 30 2013

# Bidvest Bank Limited

## Financial risk management

### Introduction and overview

The Bank has exposure to the following major risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks
- reputational risk

This note presents information about the Bank's exposure to each of the above-mentioned risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital. Further disclosure of the Bank's capital composition and other Pillar III disclosure in terms of the Regulations relating to banks can be found on the Bank's website: [www.bidvestbank.co.za](http://www.bidvestbank.co.za).

### *Risk management framework*

The Board has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Risk and Capital Management Committee, Asset and Liability Committee, and Credit Committee, which are responsible for developing and monitoring the Bank's risk management policies in specified areas. The Risk and Capital Management Committee comprises non-executive directors, and executives attend by invitation. The Asset and Liability Committee and the Credit Committee each have a non-executive chairman and executives as members.

In addition, an Operational Risk Committee comprises executive members from key business areas in the Bank, and reports quarterly to the Risk and Capital Management Committee.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies are reviewed regularly to reflect changes in strategy and products and services offered. The Bank, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Risk and Capital Management Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Audit Committee assesses the appropriateness of risk-related provisions.

### **Credit risk**

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers.

Credit risk is managed within the risk appetite of the Bank. Acceptable credit risk identified in a credit application is mitigated through sufficient underlying security. To enhance the return on funds, and therefore shareholder value, a certain amount of risk has to be taken in the lending activities of the Bank. The risk tolerance of the Bank is, however, low and therefore all credit is mitigated through sound credit principles, and all lending done against appropriate security, except where other factors deem it not necessary to obtain specific security.

The basic principle governing the Bank's lending philosophy is the need for management to satisfy themselves that the business of the borrower has the capacity to deploy its assets in a way that will generate the earnings/cash flows on a sustainable basis to facilitate the repayment of any facilities granted.

# Bidvest Bank Limited

## Financial risk management (continued)

### Credit risk (continued)

#### *Management of credit risk*

The Bank's Board of Directors is ultimately responsible for the maintenance of effective risk management in the Bank. In discharging its responsibilities, the Board has to play a critical role in overseeing the credit granting and credit risk management functions of the Bank. The Board, as a minimum:

- approves the credit risk management policy and review it at least bi-annually;
- ensures that the Bank operates within sound and well-defined credit-granting criteria;
- ensures the senior management is fully capable of managing credit activities conducted by the Bank;
- ensures through independent inspection and audit adherence to the policy, techniques, controls, procedures and information systems;
- reviews all significant credit exposure of the Bank;
- reviews all significant delinquent credits and management's actions taken or contemplated for their recovery;
- reviews any credit granted in conflict of the written credit risk management policy;
- reviews trends in the quality of, and concentration in the Bank's credit portfolio, to identify emerging problems and take action to deal with the problems; and
- ensures that the Bank's remuneration policy is in line with the credit risk strategy and does not reward imprudent activities of credit staff.

The Board has delegated responsibility for the management of credit risk to its Credit Committee, which is chaired by a non-executive director. The role and responsibilities of the Credit Committee, as reported in the Credit Committee Charter, is to support the Board in fulfilling its duties and responsibilities regarding the management of credit risk. Senior management who are members of the Credit Committee have the responsibility of implementing the credit risk strategy approved by the Board and of developing policies and processes for identifying, measuring, monitoring and controlling credit risk. Such policies and processes address credit risk in all of the Bank's credit activities and at both the individual credit and portfolio levels. A separate Credit Department is responsible for oversight of the Bank's credit risk, including:

- *formulating credit policies* in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements;
- *establishing the authorisation structure for the approval and renewal of credit facilities*. All facilities require approval by the Head of Credit, Credit Committee or the Board of Directors according to authorisation limits;
- *reviewing and assessing credit risk*. The Credit Department assesses all credit exposures prior to facilities being committed to customers. Renewals and reviews of facilities are subject to the same review process;
- *limiting concentration of exposure* to counterparties, geographies, products and industries;
- *reviewing compliance* of business units with agreed exposure limits, including those for selected industries, country risk and product types. Regular reports are provided to the Credit Committee on the credit quality of portfolios and appropriate corrective action is taken; and
- *providing advice, guidance and specialist skills* to business units to promote best practice throughout the Bank in the management of credit risk.

The Bank operates within sound, well-defined credit granting criteria. These criteria include a clear indication of the Bank's target market and a thorough understanding of the borrower or counterparty.

The Bank adopted the standardised approach for the measurement of its exposure to credit risk and applies the requirements of Regulation 23 and 24 of the Regulations relating to Banks to its credit exposures. Information disclosed is consistent with the manner in which the Board of Directors and senior management assess and manage risk exposures.

# Bidvest Bank Limited

## Financial risk management (continued)

### Credit risk (continued)

#### Exposure to credit risk

The following table provides a breakdown of the Bank's assets that are considered for credit risk:

Exposure to credit risk	Gross maximum exposure	
	2013 R'000	Restated* 2012 R 000
<b>Loans and advances (excluding banks)</b>		
<i>Non-performing book</i>		
Exceptional credit quality	-	-
Good and average credit quality	12	873
Deteriorated credit quality	14 103	1 168
<b>Total</b>	<b>14 115</b>	<b>2 041</b>
Specific allowance for impairment	(5 896)	(1 384)
<b>Carrying amount</b>	<b>8 219</b>	<b>657</b>
<i>Performing book</i>		
Exceptional credit quality	-	23 472
Good and average credit quality	658 118	312 981
Deteriorated credit quality	11 843	19 914
<b>Total</b>	<b>669 961</b>	<b>356 367</b>
Portfolio allowance for impairment	(1 676)	(2 389)
<b>Carrying amount</b>	<b>668 285</b>	<b>353 978</b>
<i>Neither past due nor impaired</i>		
Net exceptional credit quality	331 949	438 557
Exceptional credit quality	348 120	464 983
Specific allowance for impairment – warranted debt (see commentary below)	(16 171)	(26 426)
Exceptional credit quality (banks)	21 192	31 194
Good and average credit quality	181 544	166 078
Deteriorated credit quality	1 357	12 002
<b>Total</b>	<b>535 643</b>	<b>647 831</b>
<b>Total carrying amount of loans and advances</b>	<b>1 212 147</b>	<b>1 002 466</b>
<b>Other financial assets</b>		
Exceptional credit quality	188 251	178 453
Exceptional credit quality (banks)	1 731 400	1 305 780
Good and average credit quality	124 250	152 214
Deteriorated credit quality	-	-
<b>Total of other financial assets</b>	<b>2 043 901</b>	<b>1 636 447</b>
<b>Non-financial assets as per statement of financial position</b>		
Leased assets	1 223 601	1 399 660
Equipment	65 151	70 817
Intangible assets	36 910	34 969
Current taxation	33 108	9 321
<b>Total of non-financial assets</b>	<b>1 354 430</b>	<b>1 514 767</b>
<b>Total assets</b>	<b>4 614 818</b>	<b>4 153 680</b>

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## Financial risk management (continued)

### Credit risk (continued)

#### Exposure to credit risk (continued)

The maximum exposure to credit risk is represented by the carrying amount of each financial asset including derivatives in the statement of financial position. Instalment sales and finance lease agreements have been included in the above credit risk analysis.

Where a company has a rating issued by a recognised rating agency, that rating has been applied. If not, an internal risk based rating process has been applied. In the latter case, the Bank determines the financial condition of a borrower by calculating certain financial ratios and changes to certain ratios in order to determine the Internal Credit Rating allocated to the borrower.

On June 1 2010, the Bank acquired a 100% interest in an asset-based finance business from The Bidvest Group Limited. At date of acquisition, the exposure to credit risk in the acquired business was warranted by The Bidvest Group Limited. All warranted loans are reflected as part of the exceptional credit quality category, net of impairments raised.

#### Leased assets

The leased assets are moveable assets rented to customers under operating leases. The majority of the leases are in the range of 3 to 5 years tenor. The leased assets are depreciated over the period of the lease or the useful life of the asset, whichever is the lesser period. The maintenance costs are borne by the Bank and are expensed as they are incurred. The leased assets' residual values are reviewed and adjusted if appropriate, at each reporting date.

#### Impaired loans

An impaired loan is a loan in respect of which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the terms of the loan agreement.

#### Impairment policy

The Bank writes off loans (and any related allowance for impairment losses) when the Credit Committee determines that the loan is uncollectible. This determination is reached after considering information such as significant changes in the borrower's financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance loans, impairment decisions generally are based on a product specific past due status.

#### Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of anticipated losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significance exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

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## Financial risk management (continued)

### Credit risk (continued)

#### Security held

The Bank holds financial collateral and other security against loans and advances to customers in the form of cash, mortgage bonds over property, assets financed, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of security assessed at the time of borrowing, and are updated regularly. The Bank applies the comprehensive approach for credit risk mitigation as set out in Regulation 23 of the Regulations relating to banks.

#### Loans and advances: balances with security

	Note	2013 R'000	Restated* 2012 R'000
<i>Non-performing book: individually impaired</i>			
Secured			
Movable assets		8 232	578
Cash, debtors, stock		-	-
Property		-	-
Guarantees		-	-
Total secured		8 232	578
Unsecured		(13)	79
Total		8 219	657
<i>Performing book: collectively impaired</i>			
Secured			
Moveable assets		337 048	205 776
Cash, debtors, stock		189 815	38 304
Property		134 649	81 551
Guarantees		-	17 493
Total secured		661 512	343 124
Unsecured		6 773	10 854
Total		668 285	353 978
<i>Performing book: neither past due nor impaired</i>			
Secured			
Moveable assets		331 970	302 009
Cash, debtors, stock		1 038	80 513
Property		27 387	221
Guarantees		164 114	258 141
Total secured		524 509	640 884
Unsecured		11 134	6 947
Total		535 643	647 831
<b>Carrying value</b>	13	<b>1 212 147</b>	<b>1 002 466</b>

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## Financial risk management (continued)

### Credit risk (continued)

#### Security valuation

Type	Tangible value
Rand Cash (Cession over deposit account)	100% (2012: 100%)
Foreign cash (cession over CFC account)	85% (2012: 90%)
Pledge of Shares (JSE top 100) Quarterly statements are obtained from the customer's Broker.	50% (2012: 50%)
Cession of Unit Trusts Monthly statements are obtained from the customer's Broker.	50% (2012: 50%)
Gold coins	50% (2012: 50%)
Cession of Insurance / Endowment Policy Valuation at the time the Cession is signed by obtaining surrender values directly from the Assurance company.	Extra security, no commercial value
Cession of Debtors Valuation monthly upon submission of debtor lists to the Bank.	25% excluding arrears, depending on the quality of the book (2012: 25%)
General Notarial Bond over Stock Valuation monthly upon submission of stock lists to the Bank.	25% (2012: 25%)
Mortgage Bonds over property Valuation conducted by an independent Valuator approved by the Bank when the deal is initiated.	66% (2012: 60%)
A1 rated guarantees	100% (2012: 100%)
Suretyships	0% (2012: 0%)
Movable assets	80% (2012: 100%)

The Bank monitors concentration of credit risk by sector. An analysis of concentration of credit risk at the reporting date is shown hereafter:

Credit risk by sector		Loans and advances		Investment securities	
		2013	Restated* 2012	2013	2012
Concentration by sector	Note	R'000	R'000	R'000	R'000
Agriculture, Hunting, Forestry & Fishing		6 542	3 830	-	-
Manufacturing		89 617	56 517	-	-
Mining & Quarrying		43 199	35 198	-	-
Construction		30 108	21 681	-	-
Wholesale and retail trade		256 567	157 150	-	-
Transport, storage and communication		144 336	84 687	-	-
Financial intermediation, insurance, real estate & business services		461 931	422 035	18 290	20 664
Community, social and personal services		168 813	206 798	-	-
Private households		10 398	8 003	-	-
Utilities		636	6 567	-	-
Other		-	-	80 232	80 935
Total	13	<b>1 212 147</b>	1 002 466	<b>98 522</b>	101 599
Of which:					
Sovereign		<b>156 504</b>	177 372	<b>76 312</b>	80 292

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## Average gross exposure for each major type of credit exposure

	June 2013	June 2012
Corporate	1 034 415	287 513
SME corporate	591 490	397 744
Public sector entities	19 036	17 019
Sovereign (including central government and central bank)	265 846	301 948
Banks	1 545 777	850 508
Residential mortgage advances	1 178	1 127
SME retail	74 907	260 581
Retail - other	16 935	18 977
<b>Total average gross credit exposure</b>	<b>3 549 584</b>	<b>2 135 417</b>

The Bank also monitors concentration of credit risk by geographical area and apart from accounts at foreign banks, the majority of all other credit exposure is in South Africa.

### ***Settlement risk***

The Bank's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a counterparty to honour its obligations to deliver cash, or other assets as contractually agreed.

### ***External credit assessment***

In calculating the required amount of capital to be held against credit risk, the Bank applies the long term, international credit ratings as published by the Moody's Investors Services.

### ***Counterparty credit risk***

The Bank nets its exposures with counterparty banks where there are formal legal netting agreements in place.



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## Carrying value (gross less impairment) of banking and other advances for which collateral is held

2013	Gross R'000	(Impairment) R'000	Net R'000	Guarantees & surety ships R'000	Pledge of assets R'000	Total R'000	Carrying value for which no collateral is held R'000	Net R'000
Not past due	1 234 542	(22 395)	1 212 147	164 114	1 030 138	1 194 253	16 547	1 210 800
Past due 0-30 days	806	(806)	-	-	-	-	806	806
Past due 31-180 days	-	-	-	-	-	-	-	-
Past due 181-365 days	541	(541)	-	-	-	-	541	541
<b>Total</b>	<b>1 235 889</b>	<b>(23 742)</b>	<b>1 212 147</b>	<b>164 114</b>	<b>1 030 138</b>	<b>1 194 253</b>	<b>17 894</b>	<b>1 212 147</b>

  

2012 (restated)*	Gross R'000	(Impairment) R'000	Net R'000	Guarantees & surety ships R'000	Pledge of assets R'000	Total R'000	Carrying value for which no collateral is held R'000	Net R'000
Not past due	1 031 158	(29 495)	1 001 663	275 634	708 149	983 783	17 880	1 001 663
Past due 0-30 days	-	-	-	-	-	-	-	-
Past due 31-180 days	1 507	(704)	803	-	803	803	-	803
Past due 181-365 days	-	-	-	-	-	-	-	-
<b>Total</b>	<b>1 032 665</b>	<b>(30 199)</b>	<b>1 002 466</b>	<b>275 634</b>	<b>708 952</b>	<b>984 586</b>	<b>17 880</b>	<b>1 002 466</b>

Capital requirements for credit risk are calculated by making use of daily average balances for all overdraft, corporate, money market and overnight loan exposures as required in terms of Regulation 23(3) of the Regulations relating to banks. The gross month end exposures reflected above are representative of these average balances.

### Liquidity risk

Liquidity risk is the risk that the Bank may be unable to meet its payment obligations when they fall due and to replace funds when they are withdrawn without incurring unacceptable losses. Liquidity risk can be divided into 2 sub-categories:

2.1 *Market Liquidity Risk*: The ease with which assets can be liquidated; and

2.2 *Funding Liquidity Risk*: The ease with which additional funding can be raised e.g. in the interbank or wholesale markets.

Effective liquidity risk management is a daily process to monitor and project cash flows to ensure adequate liquidity is maintained. The mismatch of cash flows could lead to situations where cash outflows exceed cash inflows in a given period. This may result in the Bank's failure to meet its obligations to pay creditors, repay depositors and fulfil commitments to lend.

In summary, liquidity management is the process to meet the Bank's commitments as they fall due, at an appropriate cost, whilst maintaining market confidence in the Bank.

### Management of liquidity risk

Active management of liquidity is critical to the continued solvency of the Bank. At all times, the Bank must be able to meet its financial commitments as they fall due. In this context, the Bank is concerned with the management of future cash flows so that at no stage is the Bank unable to fund net cash outflows from either the market or through the sale of liquid assets.

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Liquidity management is applied on an overall balance sheet approach, which consolidates all sources and uses of liquidity and aims to maintain a balance between liquidity and cost of funding. The Bank measures, monitors and manages on-balance sheet and off-balance sheet liquidity mismatch risk taking cognisance of contractual and business-as-usual liquidity conditions, stress liquidity scenarios, guidelines and limits as set by the Asset and Liability Committee (ALCO), regulatory requirements and requirements in terms of best practice liquidity risk management.

The Bank recognises that the analysis of net funding requirements is only one aspect of a sound liquidity management framework. The Bank's ability to withstand a net funding requirement in a liquidity crisis also depends on the calibre of its formal contingency plans. Another critical liquidity management practice is the maintenance of sufficiently diversified sources of funding to limit the exposure to any particular segment of the market. The Bank distinguishes between day-to-day and stress liquidity management.

At June 30 2013, the Bank holds a committed borrowing facility of R248 million (2012: R371 million) from The Bidvest Group Limited. This facility is contractually repayable in equal annual instalments of R124 million on June 30 of each year. Any unutilised portion of this committed facility remains available on demand and can be accessed to meet liquidity needs.

The Bank also has a standing internal limit (referred to as the Liquidity Cushion) that the greater of R200 million, or 25% of its call deposits plus next day notice deposits pay-outs, will be covered at all times by immediately available funds. At June 30 2013, immediately available funds (comprising central bank, interbank and intergroup call and current accounts) totalled R977 million.

There are a number of other liquidity management techniques, which contribute to the overall soundness of the Bank's liquidity. These include daily monitoring of the liquidity position, adequate diversification of funding, building strong relationships with providers of funding, investment of surplus liquidity, and internal control processes and contingency plans for managing liquidity risk.

Management, in conjunction with ALCO, recommends changes to the Bank's liquidity risk policy documents and these policy changes are reviewed by the Risk and Capital Management Committee for recommendation to the Board for approval. All policy and strategy changes require Board approval prior to implementation.

## **Residual contractual maturities of financial liabilities**

	<b>Gross value R'000</b>	<b>Contractual undiscounted cash flows R'000</b>	<b>6 months or less R'000</b>	<b>6 – 12 months R'000</b>	<b>1-5 years R'000</b>
<b>June 30 2013</b>					
<i>Non-derivative liabilities</i>					
Intergroup loans#	(292 706)	(360 389)	(62 561)	(139 360)	(158 468)
Other liabilities	(149 032)	(149 032)	(149 032)	-	-
Deposits	(2 123 953)	(2 137 177)	(2 081 435)	(55 742)	-
<i>Derivative liabilities</i>					
Trading: outflow (liabilities)	(32 062)	(32 062)	(32 062)	-	-
	<b>(2 597 753)</b>	<b>(2 678 660)</b>	<b>(2 325 090)</b>	<b>(195 102)</b>	<b>(158 468)</b>
<b>June 30 2012</b>					
<i>Non-derivative liabilities</i>					
Intergroup loans	(419 612)	(538 993)	(76 992)	(141 358)	(320 643)
Other liabilities	(156 030)	(156 030)	(156 030)	-	-
Deposits	(1 780 330)	(1 793 185)	(1 766 348)	(26 837)	-
<i>Derivative liabilities</i>					
Trading: outflow (liabilities)	(18 560)	(18 560)	(18 419)	(141)	-
	<b>(2 374 532)</b>	<b>(2 506 768)</b>	<b>(2 017 789)</b>	<b>(168 336)</b>	<b>(320 643)</b>

The cash flows are included as per the contract and are not discounted for the time value of money. The gross value of the liabilities will therefore differ from the total contractual cash flows. In circumstances where there are no fixed terms of repayment, the liability is included on the basis of the earliest date on which the operation can be required to pay.

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## Financial risk management (continued)

### Liquidity risk (continued)

#### *Maturity analysis of financial assets held for managing liquidity risk*

	Carrying amount R'000	Less than 3 months R'000	3-12 months R'000	1-5 years R'000	More than 5 years R'000
<b>June 30 2013</b>					
Cash and balances with banks	1 825 049	1 825 049	-	-	-
Loans and advances	1 212 147	412 110	61 499	606 810	131 728
Investment securities	98 522	22 209	-	76 313	-
Other assets#	77 406	77 406	-	-	-
	<b>3 213 124</b>	<b>2 336 774</b>	<b>61 499</b>	<b>683 123</b>	<b>131 728</b>
<b>June 30 2012 (restated)*</b>					
Cash and balances with banks	1 385 083	1 385 083	-	-	-
Loans and advances	1 002 466	361 582	25 578	561 728	53 578
Investment securities	101 599	21 307	-	80 292	-
Other assets	102 006	102 006	-	-	-
	<b>2 591 154</b>	<b>1 869 978</b>	<b>25 578</b>	<b>642 020</b>	<b>53 578</b>

### Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Overall authority for market risk is vested in ALCO. The Risk Department is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for the day-to-day review of their implementation.

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## Financial risk management (continued)

### Market risk (continued)

#### *Exposure to interest rate risk – non-trading portfolios*

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and is assisted by the Risk Department in its day-to-day monitoring activities. A summary of the Bank's interest rate gap position on non-trading portfolios is as follows:

	Carrying amount R'000	Less than 3 months R'000	3-12 months R'000	1-5 years R'000	More than 5 years R'000
<b>June 30 2013</b>					
<i>Financial assets (liabilities)</i>					
Cash and balances with banks	1 825 049	1 825 049	-	-	-
Loans and advances	1 212 147	1 052 196	25 600	134 351	-
Investment securities	98 522	22 209	-	76 313	-
Other assets#	77 406	77 406	-	-	-
Intergroup loans	(292 706)	(293 641)	-	935	-
Deposits	(2 123 953)	(2 064 836)	(59 117)	-	-
	<b>796 465</b>	<b>618 383</b>	<b>(33 517)</b>	<b>211 599</b>	<b>-</b>
June 30 2012 (restated)*					
<i>Financial assets (liabilities)</i>					
Cash and balances with banks	1 385 083	1 385 083	-	-	-
Loans and advances	1 002 466	874 942	747	126 018	759
Investment securities	101 599	21 307	-	80 292	-
Other assets	102 006	102 006	-	-	-
Intergroup loans	(419 612)	(420 996)	-	1 384	-
Deposits	(1 780 330)	(1 746 875)	(33 455)	-	-
	<b>391 212</b>	<b>215 467</b>	<b>(32 708)</b>	<b>207 694</b>	<b>759</b>

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## Financial risk management (continued)

<i>Analysis based on interest terms</i>	2013	2012	2013	Restated*
	Effective rate of interest		R'000	2012 R'000
<b>Loans and advances</b>				
Loans and advances with floating interest rates#	6,81%	7,44%	1 075 873	826 946
Loans and advances with fixed interest rates	11,37%	11,31%	160 016	205 719
			<b>1 235 889</b>	1 032 665
Less impairment			<b>(23 742)</b>	(30 199)
			<b>1 212 147</b>	1 002 466
<b>Deposits</b>				
Deposits with floating interest rates#	3,60%	3,66%	(2 029 685)	(1 717 036)
Deposits with fixed interest rates	5,38%	5,62%	(94 268)	(63 294)
			<b>(2 123 953)</b>	(1 780 330)

# The current floating interest rate as at June 30

### Interest rate sensitivities

The Bank performs well in an environment of high interest rates (increasing the return on its lending book). As this market indicator has a significant impact on the Bank, fluctuations in the Bank's prime lending rates are closely monitored.

<b>Average prime lending rate</b>	<b>2013</b>	2012
For the current year ended June 30	8,52%	9,00%
For the prior year ended June 30	9,00%	9,30%
<b>Interest rate sensitivity based on movements in prime lending</b>	<b>R'000</b>	R'000
<b>Decrease before tax in net interest income for the year#</b>	<b>(9 181)</b>	(4 725)

The management of interest rate risk against interest rate gaps is accomplished through monitoring the sensitivity of the Bank's financial assets and liabilities to various standard interest rate scenarios. Standard scenarios that are considered on a monthly basis include a 200 basis point (bp) parallel fall or rise. An analysis of the Bank's forward-looking sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant statement of financial position) is as follows:

	200bp parallel movement	
	Increase R'000	Decrease R'000
<b>Monthly impact before tax on net interest income</b>		
<b>As at June 30 2013</b>	<b>2 840</b>	<b>(2 840)</b>
As at June 30 2012	2 503	(2 503)

Overall non-trading interest rate risk positions are managed by the Treasury Department, which uses investment securities, advances to banks, deposits from banks and derivative instruments to manage the overall position arising from the Bank's non-trading activities.

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## Financial risk management (continued)

### Market risk (continued)

Overall non-trading interest rate risk positions are managed by the Treasury Department, which uses investment securities, advances to banks, deposits from banks and derivative instruments to manage the overall position arising from the Bank's non-trading activities.

#### Foreign exchange rate sensitivities

##### Currency profile

R'000	ZAR	GBP	USD	EUR	OTHER	TOTAL
<b>2013</b>						
<b>Assets</b>						
Cash and balances with banks	1 712 323	11 416	64 587	16 918	19 805	1 825 049
Derivative financial assets	21 563	-	-	-	-	21 563
Loans and advances	1 033 284	87	178 776	-	-	1 212 147
Leased assets	1 223 601	-	-	-	-	1 223 601
Investment securities	98 522	-	-	-	-	98 522
Other assets	97 935	290	533	6	3	98 767
Equipment	65 151	-	-	-	-	65 151
Current Taxation	33 108	-	-	-	-	33 108
Intangible assets	36 910	-	-	-	-	36 910
	<b>4 322 397</b>	<b>11 793</b>	<b>243 896</b>	<b>16 924</b>	<b>19 808</b>	<b>4 614 818</b>
Commitments to purchase foreign currency	-	70 542	1 007 589	383 188	182 920	1 644 239
<b>Total assets</b>	<b>4 322 397</b>	<b>82 335</b>	<b>1 251 485</b>	<b>400 112</b>	<b>202 728</b>	<b>6 259 057</b>
2012 (restated)*	3 973 702	10 906	140 275	14 797	14 000	4 153 680
Commitments to purchase foreign currency	-	61 323	853 953	284 735	144 829	1 344 840
<b>Total assets</b>	<b>3 973 702</b>	<b>72 229</b>	<b>994 228</b>	<b>299 532</b>	<b>158 829</b>	<b>5 498 520</b>
<b>2013</b>						
<b>Equity and liabilities</b>						
Share capital	2 070	-	-	-	-	2 070
Share premium	525 709	-	-	-	-	525 709
Reserves	1 361 083	-	-	-	-	1 361 083
Intergroup loans	292 706	-	-	-	-	292 706
Derivative financial liabilities	32 062	-	-	-	-	32 062
Deposits	1 716 135	62 212	224 587	88 903	32 116	2 123 953
Other liabilities	117 065	2 319	13 434	8 206	8 008	149 032
Deferred tax	127 762	-	-	-	-	127 762
Defined benefit liability	441	-	-	-	-	441
	<b>4 175 033</b>	<b>64 531</b>	<b>238 021</b>	<b>97 109</b>	<b>40 124</b>	<b>4 614 818</b>
Commitments to sell foreign currency	-	19 008	995 730	296 597	183 250	1 494 585
<b>Total equity and liabilities</b>	<b>4 175 033</b>	<b>83 539</b>	<b>1 233 751</b>	<b>393 706</b>	<b>223 374</b>	<b>6 109 403</b>
2012	3 844 188	54 079	163 477	64 151	27 784	4 153 680
Commitments to sell foreign currency	-	22 953	826 141	229 622	133 820	1 212 535
<b>Total equity and liabilities</b>	<b>3 844 188</b>	<b>77 032</b>	<b>989 618</b>	<b>293 773</b>	<b>161 604</b>	<b>5 366 215</b>

This currency profile analyses the assets and liabilities in terms of their originating currencies. These totals are then expressed in South African rand at the closing spot exchange rate.

# Bidvest Bank Limited

## Financial risk management (continued)

### Market risk (continued)

#### Foreign exchange rate sensitivities (continued)

#### Foreign currency profile (continued)

	GBP R'000	USD R'000	EUR R'000	OTHER R'000	TOTAL R'000
<b>Net open position</b>					
<b>June 30 2013</b>	<b>(1 204)</b>	<b>17 734</b>	<b>6 406</b>	<b>(20 646)</b>	<b>2 290</b>
June 30 2012	(4 803)	4 609	5 759	(2 774)	2 791

#### Closing spot exchange rate

	GBP	USD	EUR
<b>June 30 2013</b>	<b>R15,23</b>	<b>R10,00</b>	<b>R13,06</b>
June 30 2012	R12,86	R8,19	R10,39

#### Average exchange rate

	GBP	USD	EUR
<b>For the year ended June 30 2013</b>	<b>R13,88</b>	<b>R8,86</b>	<b>R11,47</b>
For the year ended June 30 2012	R12,27	R7,74	R10,38
For the year ended June 30 2011	R11,14	R7,01	R9,55

<b>Foreign currency sensitivity based on movements in exchange rate:</b>	<b>2013 R'000</b>	<b>2012 R'000</b>
Increase before tax in operating income for the year#	<b>32 263</b>	23 066

<b>Foreign currency net open position sensitivity based on a 10% change in exchange rate:</b>	<b>2013 R'000</b>	<b>2012 R'000</b>
<b>GBP</b>	<b>(120)</b>	(480)
<b>USD</b>	<b>1 773</b>	461
<b>EUR</b>	<b>641</b>	576
<b>Other</b>	<b>(2 065)</b>	(277)
	<b>229</b>	280

### Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses not part of operational risk with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity. The Operational Risk Committee is responsible for oversight of the Bank's operational risks.

# Effect of foreign exchange rate fluctuations on a constant balance sheet

# Bidvest Bank Limited

## Financial risk management (continued)

### Operational risks (continued)

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions
- requirements for the reconciliation and monitoring of transactions
- compliance with regulatory and other legal requirements
- documentation of controls and procedures
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified
- requirements for the reporting of operational losses and proposed remedial action
- development of contingency plans
- training and professional development
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

### Reputational risk

The Bank manages reputational risk by an integrated strategy, understanding the correlation between sustainable performance and reputation, and between corporate image and corporate reputation.

The following basic strategies are followed to manage reputational risk:

- fostering a reputation-conscious culture
- linking corporate social responsibility to reputation
- measuring the impact of media coverage, perceptions and stakeholder impressions
- developing plans to develop and protect reputation
- monitoring potential reputation-damaging issues
- proactively exploiting good news and having a crisis communication plan to respond in times of bad news; and
- transforming potential disasters into opportunities.

## Capital management

### *Regulatory capital*

The South African Reserve Bank (“SARB”), sets and monitors capital requirements for the Bank as a whole. In implementing current capital requirements the SARB requires the Bank to maintain a prescribed ratio of total capital to total risk-weighted assets, market risk exposure and operational risk exposure. The Bank follows the Standardised approach under Basel III and calculates requirements for market risk in its banking portfolios based upon the Bank’s market risk models and uses both external and internal gradings as the basis for risk weightings for credit risk.

The Bank’s regulatory capital is analysed into two categories:

- Tier I capital, which includes ordinary share capital, share premium and appropriated retained earnings.
- Tier II capital, which consists of collective impairment allowances.



# Bidvest Bank Limited

## Capital management (continued)

### *Regulatory capital (continued)*

Banking operations are categorised as either trading book or banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-statement of financial position exposures.

The Bank's internal capital adequacy assessment process (ICAAP) is formalised and approved by the Board. The Bank's policy is to maintain a strong capital base so as to maintain investor, credit and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing, and the advantages and security afforded by a sound capital position.

The Bank and its operations have complied with all externally imposed capital requirement throughout the year and previous periods.

The Bank's ICAAP reflects its internal assessment of risk. The ICAAP determines the most suitable level of economic capital, i.e. the capital required to remain solvent under conditions that are extreme in nature. For potential losses arising from risk types that are statistically quantifiable, economic capital reflects the worst case loss, taking risk-adjusted returns on capital into account.

The final economic capital level determined through ICAAP reflects the capital to be held for risk as assessed by management instead of implicated by a prescribed regulatory formula. The economic capital requirement is then compared to the regulatory capital requirement to determine the buffer to be held for uncertainties to ensure adequate capitalisation for the Bank.

None of the exposures at 30 June 2013 were subject to rapid or material change.

There have been no material changes in the Bank's management of capital during the period.

Statement of financial position forecasting based on business and strategy planning allows management to ensure that minimum required capital ratios are adhered to.

# Bidvest Bank Limited

As at 30 June 2013 the Bank Consolidated regulatory capital position was as follows:

<b>Net qualifying capital and reserves</b>	<b>30 June 2013 R'000</b>	<b>30 June 2012 R'000</b>
Common equity Tier I	<b>849 649</b>	845 112
Share capital	<b>2 070</b>	2 070
Share premium	<b>525 709</b>	525 709
Retained earnings	<b>317 333</b>	317 333
Other reserves	<b>4 537</b>	-
Prescribed deductions against Tier I common equity	<b>-59 934</b>	-57 995
	<b>789 715</b>	787 117
<b>Tier II capital (provisions)</b>	<b>1 676</b>	-
<b>Total qualifying capital and reserves</b>	<b>791 391</b>	787 117
<b>Non qualifying capital and reserves</b>	<b>1 097 471</b>	849 288
Retained earnings not formally appropriated	<b>1 037 537</b>	791 293
Prescribed deductions against capital and reserve funds	<b>59 934</b>	57 995
<b>Total capital and reserves</b>	<b>1 888 862</b>	1 636 405

<b>Risk-weighted exposure</b>	<b>Capital requirement 30 June 2013 R'000</b>	<b>Risk weighted exposure 30 June 2013 R'000</b>	<b>Capital requirement 30 June 2012 R'000</b>	<b>Risk weighted exposure 30 June 2012 R'000</b>
<b>Credit risk</b>				
Retail bank, corporate bank and central treasury	<b>110 025</b>	<b>1 158 156</b>	82 892	872 547
<b>Counterparty credit risk</b>	<b>572</b>	<b>6 023</b>	-	-
Retail bank, corporate bank and central treasury				
<b>Operational risk</b>	<b>228 460</b>	<b>2 404 843</b>	194 954	2 052 147
Retail bank, corporate bank and central treasury				
<b>Market risk</b>	<b>2 241</b>	<b>23 587</b>	972	10 231
Retail bank, corporate bank and central treasury				
<b>Equity risk</b>	<b>372</b>	<b>3 920</b>	232	2 447
Retail bank, corporate bank and central treasury				
<b>Other risks</b>	<b>131 921</b>	<b>1 388 643</b>	158 360	1 666 952
<b>Total</b>	<b>473 591</b>	<b>4 985 172</b>	437 410	4 604 324

## Capital ratios

Total capital adequacy ratio	<b>15.87%</b>	17.10%
Total primary capital adequacy ratio	<b>15.84%</b>	17.10%

None of the exposure at 30 June 2013 was subject to rapid or material change.

# Bidvest Bank Limited

As at 30 June 2013 the Bank solo regulatory capital position was as follows:

<b>Net qualifying capital and reserves</b>	<b>30 June 2013 R'000</b>	<b>30 June 2012 R'000</b>
Common equity Tier I	<b>843 598</b>	845 112
Share capital	<b>2 070</b>	2 070
Share premium	<b>525 709</b>	525 709
Retained earnings	<b>317 333</b>	317 333
Other reserves	<b>-1 514</b>	-
Prescribed deductions against Tier I common equity	<b>-59 934</b>	-57 994
	<b>783 664</b>	787 118
<b>Tier II capital (provisions)</b>	<b>1 676</b>	-
<b>Total qualifying capital and reserves</b>	<b>785 340</b>	787 118
<b>Non qualifying capital and reserves</b>	<b>1 097 471</b>	843 236
Retained earnings not formally appropriated	<b>1 037 537</b>	785 242
Prescribed deductions against capital and reserve funds	<b>59 934</b>	57 994
<b>Total capital and reserves</b>	<b>1 882 811</b>	1 630 354

<b>Risk-weighted exposure</b>	<b>Capital requirement 30 June 2013 R'000</b>	<b>Risk weighted exposure 30 June 2013 R'000</b>	<b>Capital requirement 30 June 2012 R'000</b>	<b>Risk weighted exposure 30 June 2012 R'000</b>
<b>Credit risk</b>				
Retail bank, corporate bank and central treasury	<b>110 025</b>	<b>1 158 156</b>	84 372	888 122
<b>Counterparty credit risk</b>	<b>572</b>	<b>6 023</b>	-	-
Retail bank, corporate bank and central treasury				
<b>Operational risk</b>	<b>130 541</b>	<b>1 374 119</b>	103 426	1 088 690
Retail bank, corporate bank and central treasury				
<b>Market risk</b>	<b>2 241</b>	<b>23 587</b>	1 094	11 513
Retail bank, corporate bank and central treasury				
<b>Equity risk</b>	<b>372</b>	<b>3 920</b>	232	2 447
Retail bank, corporate bank and central treasury				
<b>Other risks</b>	<b>131 921</b>	<b>1 388 643</b>	159 577	1 679 762
<b>Total</b>	<b>375 672</b>	<b>3 954 448</b>	348 701	3 670 534

## Capital ratios

Total capital adequacy ratio	<b>19.86%</b>	21.44%
Total primary capital adequacy ratio	<b>19.82%</b>	21.44%

None of the exposure at 30 June 2013 was subject to rapid or material change.

# Bidvest Bank Limited

## COMPOSITION OF CAPITAL DISCLOSURE

### BIDVEST BANK LIMITED (CONSOLIDATED)

30 June 2013

		R'000	R'000
<b>Basel III common disclosure used during the transition of regulatory adjustments from 1 June 2013 to 1 January 2018</b>			<b>Amounts subject to pre-Basel III treatment</b>
<b>Common Equity Tier I capital: instruments and reserves</b>			
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	527,779	
2	Retained earnings	323,384	
3	Accumulated other comprehensive income (and other reserves)	(1,514)	
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)		
	<i>Public sector capital injections grandfathered until 1 January 2018</i>		
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)		
6	Common Equity Tier 1 capital before regulatory adjustments	<b>849,649</b>	
<b>Common Equity Tier 1 capital: regulatory adjustments</b>			
7	Prudential valuation adjustments		
8	Goodwill (net of related tax liability)	14,831	
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)	22,079	
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)		
11	Cash-flow hedge reserve		
12	Shortfall of provisions to expected losses		
13	Securitisation gain on sale		
14	Gains and losses due to changes in own credit risk on fair valued liabilities		
15	Defined benefit pension fund net assets		
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)		
17	Reciprocal cross-holdings in common equity		
18	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)		
19	Significant investments in common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)		
20	Mortgage servicing rights (amount above 10% threshold)		
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)		

# Bidvest Bank Limited

22	Amount exceeding the 15% threshold		
23	of which: significant investments in the common stock of financials		
24	of which: mortgage servicing rights		
25	of which: deferred tax assets arising from temporary differences		
26	National specific regulatory adjustments	23,024	
	<b>REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 1 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT</b>		
	OF WHICH:		
	OF WHICH:		
27	Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions		
28	<b>Total regulatory adjustments to Common equity Tier 1</b>	<b>59,934</b>	
29	<b>Common Equity Tier 1 capital (CET1)</b>	<b>789,715</b>	
<b>Additional Tier 1 capital: instruments</b>			
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus		
31	of which: classified as equity under applicable accounting standards		
32	of which: classified as liabilities under applicable accounting standards		
33	Directly issued capital instruments subject to phase out from Additional Tier 1		
34	Additional Tier 1 instruments (and CET1) instruments not included in line 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)		
35	Of which: instruments issued by subsidiaries subject to phase out		
36	<b>Additional Tier 1 capital before regulatory adjustments</b>	<b>-</b>	
<b>Additional Tier 1 capital: regulatory adjustments</b>			
37	Investments in own Additional Tier 1 instruments		
38	Reciprocal cross-holdings in Additional Tier 1 instruments		
39	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)		
40	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)		
41	National specific regulatory adjustments		
	<b>REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 1 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT</b>		
	OF WHICH:		
	OF WHICH:		
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions		
43	<b>Total regulatory adjustments to Additional Tier 1 capital</b>	<b>-</b>	
44	<b>Additional Tier 1 capital (AT1)</b>	<b>-</b>	
45	<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>789,715</b>	
<b>Tier 2 capital and provisions</b>			
46	<b>Directly issued qualifying Tier 2 instruments plus related stock surplus</b>		
47	<b>Directly issued capital instruments subject to phase out from Tier 2</b>		

# Bidvest Bank Limited

48	Tier 2 instruments (and CET1 and AT1 instruments not included in lines 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	
49	of which: instruments issued by subsidiaries subject to phase out	
50	Provisions	1,676
51	Tier 2 capital before regulatory adjustments	<b>1,676</b>
<b>Tier 2 capital: regulatory adjustments</b>		
52	Investment in own Tier 2 instruments	
53	Reciprocal cross-holdings in Tier 2 instruments	
54	Investments in capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold)	
55	regulatory consolidation (net of eligible short positions)	
56	National specific regulatory adjustments	
	REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 2 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT	
	OF WHICH:	
	OF WHICH:	
57	<b>Total regulatory adjustments to Tier 2 capital</b>	-
58	<b>Tier 2 capital (T2)</b>	<b>1,676</b>
59	<b>Total capital (TC = T1 + T2)</b>	<b>791,391</b>
	RISK WEIGHTED ASSETS IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT	
	OF WHICH:	
	OF WHICH:	
60	<b>Total risk weighted assets</b>	4,985,172
<b>Capital ratios</b>		
61	Common Equity Tier 1 (as percentage of risk weighted assets)	15.84%
62	Tier 1 (as percentage of risk weighted assets)	15.84%
63	Total capital (as percentage of risk weighted assets)	15.87%
64	Institution specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIB buffer requirement, expressed as a percentage of risk weighted assets)	4.62%
65	of which: capital conservation buffer requirements	2.50%
66	of which: bank-specific countercyclical buffer requirement	0.00%
67	of which: G-SIB buffer requirement	0.00%
68	Common Equity Tier 1 available to meet buffers (as percentage of risk weighted assets)	15.84%
<b>National Minima (if different from Basel 3)</b>		
69	National Common Equity Tier 1 minimum ratio (if different from Basel 3 minimum)	4.50%
70	National Tier 1 minimum ratio	6.00%
71	National total capital minimum ratio	9.50%
<b>Amounts below the threshold for deductions (before risk weighting)</b>		
72	Non-significant investments in the capital of other financials	
73	Significant investments in the common stock of financials	
74	Mortgage servicing rights (net of related tax liability)	

## Bidvest Bank Limited

75	Deferred tax assets arising from temporary differences (net of related tax liability)	
<b>Applicable caps on the inclusion of provisions in Tier 2</b>		
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to the application of cap)	1,676
77	Cap on inclusion of provisions in Tier 2 under standardised approach)	14,552
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to the application of cap)	
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)</b>		
80	Current cap on CET1 instruments subject to phase out arrangements	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	
82	Current cap on AT1 instruments subject to phase out arrangements	
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	
84	Current cap on T2 instruments subject to phase out arrangements	
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	

# Bidvest Bank Limited

## MAIN FEATURES DISCLOSURE

### BIDVEST BANK LIMITED (SOLO)

30 June 2013

Disclosure for main features of regulatory capital instruments		
1	Issuer	The Bidvest Group Limited
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	N/A
3	Governing law(s) of the instrument	
	<b>Regulatory treatment</b>	
4	Transitional Basel III rules	N/A
5	Post-transitional Basel III rules	N/A
6	Eligible at solo / group / group & solo	Group & solo
7	Instrument type (types to be specified by each jurisdiction)	Ordinary shares
8	Amount recognized in regulatory capital (Currency in mil, as of most recent reporting date)	R528m
9	Par value of instrument	R0.01
10	Accounting classification	Shareholders' equity
11	Original date of issuance	April 2000
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	N/A
16	Subsequent call dates, if applicable	N/A
	<b>Coupons / dividends</b>	
17	Fixed or floating dividend / coupon	N/A
18	Coupon rate and any related index	N/A
19	Existence of a dividend stopper	N/A
20	Fully discretionary, partially discretionary or mandatory	N/A
21	Existence of step up or other incentive to redeem	N/A
22	Con-cumulative or cumulative	N/A
23	Convertible or non-convertible	N/A
24	If convertible, conversion trigger(s)	N/A
25	If convertible, fully or partially	N/A
26	If convertible, conversion rate	N/A
27	If convertible, mandatory or optional conversion	N/A
28	If convertible, specify instrument type convertible into	N/A
29	If convertible, specify issuer of instrument it converts into	N/A
30	Write-down feature	N/A
31	If write-down, write down trigger(s)	N/A
32	If write-down, full or partial	N/A
33	If write-down, permanent or temporary	N/A
34	If temporary write-down, description of write-up mechanism	N/A
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to)	N/A
36	Non-compliant transitioned features	N/A
37	If yes, specify non-compliant features	N/A



# Bidvest Bank Limited

## COMPOSITION OF CAPITAL DISCLOSURE

### BIDVEST BANK LIMITED (SOLO)

30 June 2013

		R'000	R'000
<b>Basel III common disclosure used during the transition of regulatory adjustments from 1 June 2013 to 1 January 2018</b>			<b>Amounts subject to pre-Basel III treatment</b>
<b>Common Equity Tier I capital: instruments and reserves</b>			
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	527,779	
2	Retained earnings	317,333	
3	Accumulated other comprehensive income (and other reserves)	(1,514)	
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)		
	<i>Public sector capital injections grandfathered until 1 January 2018</i>		
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)		
6	Common Equity Tier 1 capital before regulatory adjustments	<b>843,598</b>	
<b>Common Equity Tier 1 capital: regulatory adjustments</b>			
7	Prudential valuation adjustments		
8	Goodwill (net of related tax liability)	14,831	
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)	22,079	
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)		
11	Cash-flow hedge reserve		
12	Shortfall of provisions to expected losses		
13	Securitisation gain on sale		
14	Gains and losses due to changes in own credit risk on fair valued liabilities		
15	Defined benefit pension fund net assets		
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)		
17	Reciprocal cross-holdings in common equity		
18	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)		
19	Significant investments in common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)		
20	Mortgage servicing rights (amount above 10% threshold)		
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)		
22	Amount exceeding the 15% threshold		
23	of which: significant investments in the common stock of financials		

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24	of which: mortgage servicing rights		
25	of which: deferred tax assets arising from temporary differences		
26	National specific regulatory adjustments	23,024	
	REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 1 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT		
	OF WHICH:		
	OF WHICH:		
27	Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions		
28	<b>Total regulatory adjustments to Common equity Tier 1</b>	<b>59,934</b>	
29	<b>Common Equity Tier 1 capital (CET1)</b>	<b>783,664</b>	
<b>Additional Tier 1 capital: instruments</b>			
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus		
31	of which: classified as equity under applicable accounting standards		
32	of which: classified as liabilities under applicable accounting standards		
33	Directly issued capital instruments subject to phase out from Additional Tier 1		
34	Additional Tier 1 instruments (and CET1) instruments not included in line 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)		
35	Of which: instruments issued by subsidiaries subject to phase out		
36	<b>Additional Tier 1 capital before regulatory adjustments</b>	<b>-</b>	
<b>Additional Tier 1 capital: regulatory adjustments</b>			
37	Investments in own Additional Tier 1 instruments		
38	Reciprocal cross-holdings in Additional Tier 1 instruments		
39	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)		
40	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)		
41	National specific regulatory adjustments		
	REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 1 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT		
	OF WHICH:		
	OF WHICH:		
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions		
43	<b>Total regulatory adjustments to Additional Tier 1 capital</b>	<b>-</b>	
44	<b>Additional Tier 1 capital (AT1)</b>	<b>-</b>	
45	<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>783,664</b>	
<b>Tier 2 capital and provisions</b>			
46	<b>Directly issued qualifying Tier 2 instruments plus related stock surplus</b>		
47	<b>Directly issued capital instruments subject to phase out from Tier 2</b>		
48	Tier 2 instruments (and CET1 and AT1 instruments not included in lines 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)		

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49	of which: instruments issued by subsidiaries subject to phase out		
50	Provisions		1,676
51	Tier 2 capital before regulatory adjustments		<b>1,676</b>
<b>Tier 2 capital: regulatory adjustments</b>			
52	Investment in own Tier 2 instruments		
53	Reciprocal cross-holdings in Tier 2 instruments		
54	Investments in capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold)		
55	regulatory consolidation (net of eligible short positions)		
56	National specific regulatory adjustments		
	REGULATORY ADJUSTMENTS APPLIED TO COMMON EQUITY TIER 2 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT		
	OF WHICH:		
	OF WHICH:		
57	<b>Total regulatory adjustments to Tier 2 capital</b>		-
58	<b>Tier 2 capital (T2)</b>		<b>1,676</b>
59	<b>Total capital (TC = T1 + T2)</b>		<b>785,340</b>
	RISK WEIGHTED ASSETS IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT		
	OF WHICH:		
	OF WHICH:		
60	<b>Total risk weighted assets</b>		3,954,448
<b>Capital ratios</b>			
61	Common Equity Tier 1 (as percentage of risk weighted assets)		19.82%
62	Tier 1 (as percentage of risk weighted assets)		19.82%
63	Total capital (as percentage of risk weighted assets)		19.86%
64	Institution specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIB buffer requirement, expressed as a percentage of risk weighted assets)		5.83%
65	of which: capital conservation buffer requirements		2.50%
66	of which: bank-specific countercyclical buffer requirement		0.00%
67	of which: G-SIB buffer requirement		0.00%
68	Common Equity Tier 1 available to meet buffers (as percentage of risk weighted assets)		19.82%
<b>National Minima (if different from Basel 3)</b>			
69	National Common Equity Tier 1 minimum ratio (if different from Basel 3 minimum)		4.50%
70	National Tier 1 minimum ratio		6.00%
71	National total capital minimum ratio		9.50%
<b>Amounts below the threshold for deductions (before risk weighting)</b>			
72	Non-significant investments in the capital of other financials		
73	Significant investments in the common stock of financials		
74	Mortgage servicing rights (net of related tax liability)		
75	Deferred tax assets arising from temporary differences (net of related tax liability)		
<b>Applicable caps on the inclusion of provisions in Tier 2</b>			

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76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to the application of cap)	1,676
77	Cap on inclusion of provisions in Tier 2 under standardised approach)	14,552
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to the application of cap)	
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)</b>		
80	Current cap on CET1 instruments subject to phase out arrangements	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	
82	Current cap on AT1 instruments subject to phase out arrangements	
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	
84	Current cap on T2 instruments subject to phase out arrangements	
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	

# Bidvest Bank Limited

## PILLAR III – DISCLOSURE REQUIREMENTS FOR REMUNERATION – 30 JUNE 2013

The Basel Committee on Banking Supervision’s guidance to improve compensation practices and strengthen supervision in this area incorporates the Financial Stability Board’s Principles for Sound Compensation Practices. In terms of this requirement firms are required to disclose clear, comprehensive and timely information about their compensation practices to facilitate constructive engagement by all stakeholders, including in particular shareholders.

The requirements have been designed to be sufficiently granular and detailed to allow meaningful assessment by market participants of a bank’s compensation practices, while not requiring disclosure of sensitive or confidential information. As a result, banks will be required to disclose qualitative and quantitative information about their remuneration practices and policies covering the following areas:

- The governance / committee structures
- The design / operation of remuneration structure, frequency of review
- The independence of remuneration for risk / compliance staff
- The risk adjustment methodologies
- The link between remuneration and performance
- The long-term performance measures (deferral, malus, clawback)
- The types of remuneration (cash / equity, fixed / variable).

The Bank is expected to publish the disclosure on an annual basis at a minimum. The disclosure should be incorporated in the Bank’s Pillar III public disclosure, or may refer to a different site or document if an equivalent disclosure has already been made under an accounting or listing requirement relating to the same time period.

The quantitative remuneration disclosure only covers senior management and other material risk takers as required.

To this end, Bidvest Bank Limited’s remuneration disclosure is set out in the table below.

Requirement	Bidvest Bank Limited disclosure
<b>Qualitative disclosures</b>	
<p>(a) Information relating to the bodies that oversee remuneration. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• Name, composition and mandate of the main body overseeing remuneration.</li> <li>• External consultants whose advice has been sought, the body by which they were commissioned, and in what areas of the remuneration process.</li> <li>• A description of the scope of the bank’s remuneration policy (e.g. by regions, business lines), including the extent to which it is applicable to foreign subsidiaries and branches.</li> <li>• A description of the types of employees considered as material risk takers and as senior managers, including the number of employees in each group.</li> </ul>	<p>Stated in section 2.4 of the Bank’s Annual Financial Statements.</p> <p>No external consultants were approached for advice regarding remuneration during the 2013 financial year ending 30 June 2013.</p> <p>The Bank’s remuneration policy sets out the rules, regulations, procedures, forms and standard documents relating to remuneration. Remuneration is determined and agreed on the concept of Cost to Employer (CTE).</p> <p>The Bank considers the senior staff and other risk takers to be limited to the board of directors.</p>
<p>(b) Information relating to the design and structure of remuneration processes. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• An overview of the key features and objectives of remuneration policy.</li> </ul>	<p>Remuneration is discussed in section 8.1 of the Bank’s AFS. Key features of the Bank’s remuneration policy include:</p> <ul style="list-style-type: none"> <li>- Compliance with labour legislation, the Income tax Act, Occupational Health and Safety Act and any other applicable</li> </ul>

# Bidvest Bank Limited

Requirement	Bidvest Bank Limited disclosure
<p><b>Qualitative disclosures</b></p> <ul style="list-style-type: none"> <li>• Whether the remuneration committee reviewed the firm's remuneration policy during the past year, and if so, an overview of any changes that were made.</li> <li>• A discussion of how the bank ensures that risk and compliance employees are remunerated independently of the businesses they oversee.</li> </ul>	<p>legislation.</p> <ul style="list-style-type: none"> <li>- Consultation with a Workplace Forum set up to represent employees and communicate remuneration-related matters to the applicable authorities.</li> <li>- Remuneration levels, grading and determination of CTE and structuring of the CTE.</li> <li>- Statutory payments in terms of the Unemployment Insurance Fund (UIF), Skills Development levy, Compensation for Occupational Injuries and Diseases Act (COIDA), Employee's tax, Leave and notice payments and overtime payments</li> <li>- Part time and permanent employees</li> <li>- Remuneration increases</li> <li>- Termination of employment</li> <li>- Fixed term employment</li> <li>- Employment equity</li> <li>- Labour brokers and Independent contractors.</li> </ul> <p>The Bank's remuneration functions fall under the ambit of the Corporate Governance Committee. The Bank's remuneration policy was reviewed November 2013 and previously approved by the Board of Directors in November 2012.</p> <p>Remuneration of Risk and Compliance staff is based on CTE as agreed upon at the time of employment. Any additional remuneration in the form of performance bonus is based on an individual's performance and the overall performance of the Bank. There is no link between the remuneration of compliance and risk staff and the performance of the business units they oversee.</p>
<p>(c) Description of the ways in which current and future risks are taken into account in the remuneration processes. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• An overview of the key risks that the bank takes into account when implementing remuneration measures.</li> <li>• An overview of the nature and type of the key measures used to take account of these risks, including risks difficult to measure (values need not be disclosed).</li> <li>• A discussion of the ways in which these measures affect remuneration.</li> <li>• A discussion of how the nature and type of these measures has changed over the past year and reasons for the change, as well as the impact of changes on remuneration.</li> </ul>	<p>Remuneration of employees is based on regular performance reviews and is informed by industry guidelines and prevailing market conditions. Executive directors' employment contracts do not contain unusual leave or other benefit provisions, and are terminable on reasonable notice. Directors' and senior management's remuneration is approved by the Corporate Governance Committee. The Bank does not offer a share incentive scheme but executives participate in the share incentive scheme of The Bidvest Group Limited. There has been no change in the measurement of performance for remuneration purposes over the past year.</p>

# Bidvest Bank Limited

Requirement	Bidvest Bank Limited disclosure
<b>Qualitative disclosures</b>	
<p>(d) Description of the ways in which the bank seeks to link performance during a performance measurement period with levels of remuneration. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• An overview of main performance metrics for bank, top-level business lines and individuals.</li> <li>• A discussion of how amounts of individual remuneration are linked to bank-wide and individual performance.</li> <li>• A discussion of the measures the bank will in general implement to adjust remuneration in the event that performance metrics are weak.</li> </ul>	<p>Disclosed in section 8.1 of the Bank's AFS.</p> <p>Disclosed in section 8.1 of the Bank's AFS.</p> <p>Disclosed in section 8.1 of the Bank's AFS.</p>
<p>(e) Description of the ways in which the bank seeks to adjust remuneration to take account of longer-term performance. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• A discussion of the bank's policy on deferral and vesting of variable remuneration and, if the fraction of variable remuneration that is deferred differs across employees or groups of employees, a description of the factors that determine the fraction and their relative importance.</li> <li>• A discussion of the bank's policy and criteria for adjusting deferred remuneration before vesting and (if permitted by national law) after vesting through clawback arrangements.</li> </ul>	<p>The Bank's remuneration is based on CTE. The Bank has no deferrals or vesting of variable remuneration across employees.</p> <p>N/A</p>
<p>(f) Description of the different forms of variable remuneration that the bank utilises and the rationale for using these different forms. Disclosures should include:</p> <ul style="list-style-type: none"> <li>• An overview of the forms of variable remuneration offered (i.e. cash, shares and share-linked instruments and other forms).</li> <li>• A discussion of the use of the different forms of variable remuneration and, if the mix of different forms of variable remuneration differs across employees or groups of employees, a description the factors that determine the mix and their relative importance.</li> </ul>	<p>Remuneration in the Bank is based on cash.</p> <p>N/A</p>
<b>Quantitative Disclosure – Senior management and material risk takers</b>	
<p>(g) • Number of meetings held by the main body overseeing remuneration during the financial year and remuneration paid to its members.</p>	<p>Refer section 2.3 of the Bank's AFS.</p>
<p>(h) • Number of employees having received a variable remuneration award during the financial year. • Number and total amount of guaranteed bonuses awarded</p>	<p>N/A</p> <p>The Bank does not offer guaranteed bonuses.</p>

# Bidvest Bank Limited

Requirement	Bidvest Bank Limited disclosure
<b>Qualitative disclosures</b>	
	<p>during the financial year.</p> <ul style="list-style-type: none"> <li>• Number and total amount of sign-on awards made during the financial year.</li> <li>• Number and total amount of severance payments made during the financial year.</li> </ul>
(i)	<ul style="list-style-type: none"> <li>• Total amount of outstanding deferred remuneration, split into cash, shares and share-linked instruments and other forms.</li> <li>• Total amount of deferred remuneration paid out in the financial year.</li> </ul>
(j)	<ul style="list-style-type: none"> <li>• Breakdown of amount of remuneration awards for the financial year to show:               <ul style="list-style-type: none"> <li>- fixed and variable.</li> <li>- deferred and non-deferred.</li> <li>- different forms used (cash, shares and share-linked instruments, other forms).</li> </ul> </li> </ul>
(k)	<p>Quantitative information about employees' exposure to implicit (e.g. fluctuations in the value of shares or performance units) and explicit adjustments (e.g. malus, clawbacks or similar reversals or downward revaluations of awards) of deferred remuneration and retained remuneration:</p> <ul style="list-style-type: none"> <li>• Total amount of outstanding deferred remuneration and retained remuneration exposed to ex post explicit and/or implicit adjustments.</li> <li>• Total amount of reductions during the financial year due to ex post explicit adjustments.</li> <li>• Total amount of reductions during the financial year due to ex post implicit adjustments.</li> </ul>